5 Questions of Transformation

Disturbing or Aspirational Situation

Practice not a Pointed Problem

Not just solution to a Problem but also creating value

1
The GAP
The company wants to close

2
Current Key Practice
preventing closure of the GAP

3
Innovative Practice
eliminating the GAP without compromise

5
Value Vector
you must ride on

4
Key Elements of Robust Solution
implementing Innovative Practice

Cascading Opportunities/ Progressive Value Offer

Changes in Planning, Execution and Improvement Process